

XENIOS Dutch Growers Limited

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October 11, 1988

Mr. Stephen Ibaraki
Suite B 1271 East 27th Street
North Vancouver B.C.
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Dear Stephen:

This letter is to confirm your speaking engagement on Thursday October 20th 1988.

The group you will be talking to is a group of greenhouse growers of plants and cutflowers. Few of them have a computer at the present time and in most cases this computer is mainly used as a process computer to control climate and fertilization. However, many do realise the potential of the computer since production planning programs have become available from The Netherlands. For many growers the coming time is a decision time. What to buy and what software to purchase with it.

The second speaker at this grower seminar is Mr. Alec McKenzie of Argus Controls Ltd. He will inform the participants on the many aspects of using and installing the process or climate control computer.

The latest estimate is that we expect 80 persons. Included is a group of students from Malespina College of Nanaimo. The seminar will be held at the Vancouver Trade and Convention Centre. After the seminar the participants will be able to visit the Can West Hort Show, a horticultural trade show, under the sails.

The program is to start with your talk at 9:15 am and be over by 12:00 noon. Inbetween your talk and the talk of Mr. McKenzie is a short coffee break.

We have received your master copy of the hand out, and we will make sure that copies are available for the participants.

I hope that you now have all the information you need. In case you do have any further questions do not hesitate to give me a call.

Regards,



Arnold Dreef,
United Flower Growers Coop Association