



MARCH 2005

■ A Message from Don Chapman

We haven't even arrived at BrainShare yet, but Novell has already announced lots of exciting new solutions. For example, at the recent LinuxWorld Boston, we announced a comprehensive range of offerings that will harden Linux for enterprise-class mission-critical operations. Novell is the only company able to deliver Linux for every enterprise need -- from desktops and workgroups to data centres and high-performance computing.



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CUSTOMER SHOWCASE

■ ZENworks reduces Sudbury's administration time by 70%

When the Government of Ontario directed several municipalities to consolidate in order to reduce government costs a few years ago, the City of Sudbury was the central consolidation point for 6 municipalities across a 30-mile area, each with diverse IT architectures. A small IT staff was suddenly responsible for managing nearly 75 locations including libraries, emergency services, water treatment plants, recreation facilities and transportation centres. The City selected Novell® ZENworks® Desktop Management to support the transition with tools for application distribution, imaging, inventory, remote control support and policy management. As a result, the City has reduced workstation administration time by 70%, and eliminated 80% of travel time and costs. They estimate that ZENworks paid for itself in just the first few months.

[Full story...](#)

CEO PERSPECTIVE

■ Exclusive Interview: Novell Chairman and CEO Jack Messman ... *CIPS Connections*

In this exclusive interview with Stephen Ibaraki of the Canadian Information Processing Society (CIPS), Jack Messman discusses Novell's Linux strategy and how organizations can leverage identity services and open source to get the most out of their IT investments. Plus, he gives his predictions about open source growth over the next few years.

[Full story...](#)

■ Novell's Messman on GroupWise, Hula, patents and Microsoft ... *LinuxWorld Podcast*

Novell has been undergoing a dramatic transformation. The company has placed huge bets on open source, and is trying to leverage its Novell Directory Services legacy into an enduring identity services franchise. In this audio interview, Novell CEO Jack Messman gives a report card on Novell's progress, and discusses the many market and legal challenges the company is taking on.

[Full story...](#)

PRODUCT/SOLUTION NEWS

■ Novell ships Open Enterprise Server

Novell® Open Enterprise Server is now available to customers worldwide. Open Enterprise Server is a secure and reliable suite of services that combines NetWare® and SUSE® LINUX Enterprise Server to deliver proven file, print, directory, management, collaboration and application services. As a result, customers benefit from leading commercial and open source networking platforms along with integrated management tools, identity-based services and Novell's global support ecosystem to meet enterprise-class computing needs.

[Full story...](#)

■ **Novell raises the bar with SUSE LINUX Professional 9.3 for Linux newcomers and experienced users**

SUSE® LINUX Professional 9.3 will be available in mid-April, 2005. Including a complete Linux operating system, over 3,000 open source packages and hundred of open source applications, productivity software and home networking capabilities, SUSE LINUX Professional 9.3 provides the functionality, reliability and security that today's new and experienced Linux user needs for home computing and computing-on-the-go at an affordable price. SUSE LINUX Professional is offered globally via major retail channels and online shops.

[Full story...](#)

■ **Novell to deliver full lifecycle management for Linux devices**

Novell® ZENworks® 7 Linux Management, an integrated, complete management system for centralized control of Linux desktops and servers, is scheduled for release in the second quarter of 2005. With ZENworks 7 Linux Management, organizations can dramatically reduce the overhead required to manage Linux systems. As a result, organizations can quickly and easily deploy and manage Linux in their IT environment, lowering their total cost of IT operations. Novell ZENworks 7 Linux Management provides complete lifecycle management for Linux platforms, including SUSE LINUX and Red Hat Enterprise Linux, adding imaging, configuration lockdown, remote management, inventory and software management to extend its leadership in this fast growing market.

[Full story...](#)

■ **Novell to expand Linux solutions for the data centre**

Novell is expanding its presence at the heart of the enterprise, the data centre, to give customers the functionality and quality they demand, with greater flexibility at a lower cost. Leveraging the common code base of its SUSE® LINUX Enterprise Server, Novell is broadening its data centre solutions for a complete portfolio of enterprise computing solutions.

[Full story...](#)

■ **Novell delivers Open Enterprise Server for flexibility and choice**

Novell® Open Enterprise Server, the world's first 'mixed-source' solution for the enterprise, is now available. Combining Novell® NetWare® and SUSE® LINUX Enterprise Server, it delivers proven file, print, management, collaboration and application services, along with integrated management tools, identity-based services and Novell's global support ecosystem to meet enterprise-class computing needs.

[Full story...](#)

■ **Novell reveals long-term plans for GroupWise**

GroupWise®, the award-winning collaboration solution, will remain an integral part of Novell's corporate strategy, with three releases planned over the next four years. Novell's recently unveiled roadmap firmly underscores the status of GroupWise, and emphasizes the vital role traditional Novell products play in the company's future. The next release of GroupWise, codenamed "Sequoia", is due to be released this summer, followed by two others in fall 2006 and spring 2008.

[Full story...](#)

■ **Novell helps healthcare providers organize, secure patient information**

The growth of electronic health records, computerized physician order entry and tighter controls on patient information are just some of the challenges facing the healthcare

industry. So Novell has unveiled a Clinical Workstation solution to help healthcare providers effectively secure and manage the increasingly complex data requirements. Leveraging Novell's industry-leading identity management and cross-platform network and web services, the Novell® Clinical Workstation solution will give doctors and caregivers quick, secure access to clinical information across their organizations, enabling them to spend less time at the computer and more time caring for patients.

[Full story...](#)

■ **Novell delivers comprehensive perimeter security on Linux**

Novell® Security Manager, powered by Astaro, is now available. A complete SUSE® LINUX-based network security solution, it contains six perimeter security applications with an integrated management platform, providing a comprehensive security infrastructure that protects organizations against hackers, viruses, worms, spam and intrusions.

[Full story...](#)

COMPANY NEWS

■ **mySAP Business Suite certified on SUSE LINUX Enterprise Server 9**

Novell has completed certification of the mySAP™ Business Suite on Novell's SUSE® LINUX Enterprise Server 9, significantly expanding the options for enterprise customers to deploy industry-leading SAP® solutions on Linux. Enterprises can now confidently deploy SAP solutions on SUSE LINUX Enterprise Server 9, as they benefit from new 64-bit computing performance enhancements of the 2.6 Linux kernel.

[Full story...](#)

■ **IBM and Novell complete new level of security certification for SUSE LINUX**

SUSE® LINUX Enterprise Server 9 has successfully completed a Common Criteria evaluation to achieve a new level of security certification - the first Linux distribution to complete Evaluation Assurance Level EAL4+. This new, higher level of certification enables Linux to be adopted by governments for mission-critical and command-and-control operations.

[Full story...](#)

■ **Novell adds PolyServe Clustering Software to new data centre initiative**

Novell and PolyServe have announced an agreement under which Novell will resell and support PolyServe Matrix Server™ clustering software worldwide. PolyServe Matrix Server is Novell's first offering as part of its recently announced data centre initiative.

[Full story...](#)

CHANNEL/PARTNER NEWS

■ **Windows NT Server users ... you're not alone!**

If your customers are using Windows NT Server, they've been hanging on without any means of support since January 1, 2005. Watch an eye-opening video to see how IT professionals are handling this painful situation.

[Full story...](#)

EDUCATION/TRAINING NEWS

■ **NEW!! Subscribe to the *Novell Technical Training Newsletter***

Novell Training Services recently launched a new communication vehicle -- the "Novell Technical Training Newsletter." In this issue, you'll find interesting, informative courses and seminars covering such as SUSE LINUX Fundamentals and Administration (Basic and Advanced); ZENworks 6.5 Patch and Server Management; Secure Login; Advanced Identity Manager 2; Building Web Applications Using Novell extend; and many more.

[Full story...](#)

■ **Got your CNS yet?**

Make this the year you learn how to sell more Novell products and solutions than ever! The 2005 Certified Novell Salesperson (CNS) Course is updated with real customer examples, and now available in multiple formats to suit your needs, including instructor-led, self-study, video and audio.

[Full story...](#)

■ **CNS and CLS Study Materials now available on MP3 audio files**

Each module of the Certified Novell Salesperson and Certified Linux Salesperson training courses now include study materials on easily downloadable MP3 files. Just click the links below, scroll down to the module you want to hear, and click to instantly download the MP3 file(s) of your choice.

[Full story...](#)

PROMOTION

■ **Novell and IBM promote software development on SUSE LINUX and IBM POWER**

Novell and IBM have launched a joint promotion to encourage software developers to build applications for Novell's SUSE® LINUX Enterprise Server on IBM POWER platforms. Through March 2005, software vendors can evaluate SUSE LINUX Enterprise Server 9 for IBM's POWER line of servers at no initial charge, including 90 days of online software updates from Novell at no cost.

[Full story...](#)

NOVELL IN THE NEWS

■ **JRI reaps benefits of single sign-on in portal and Web-based applications ...** *ComputerWorld Canada*

Winnipeg-based agribusiness, James Richardson International (JRI), is about to add grain sourcing to the applications it is moving from a legacy "green screen" environment to a Web portal that will deliver business information more quickly to its decision-makers. JRI picked Novell's Portal Services product to create a corporate Web portal, which the firm employed to deliver its new Web-based applications to all its users, regardless of location. Since then, JRI has upgraded to Novell's exteNd 5.2, an advanced version of Portal Services, and also used Novell's consultancy wing to handle the Nsure deployment.

[Full story...](#)

■ **Novell hardens Linux for enterprise ...** *GlobeandMail.com*

Novell will deliver a range of Linux offerings for the enterprise to harden Linux for essential operations. The new initiatives include data centre Linux; attainment of a new security certification (CAPP/EAL4+); and the upcoming availability of Open Enterprise Server, a dual-kernel Linux and NetWare enterprise platform with integrated networking services. Novell also announced the formation of Hula, a new open-source collaboration project to expand alternatives to Internet e-mail and scheduling. Novell will contribute NetMail to the open source community as part of this initiative.

[Full story...](#)

■ **See all Novell media coverage in Canada**

A convenient, comprehensive archive of Novell coverage in the Canadian media.

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RESOURCE CENTRE

■ **Novell Linux Desktop self-study guide**

To help make the Switch to the Novell Linux Desktop 9 (and what is likely your first experience with an Open Source desktop), Novell has developed a comprehensive self-study guide to get you up and running smoothly and effectively. The guide includes instructions on how to install the NLD 9, explore and configure the GNOME, manage the Linux file system and much more. Download the free guide.

[Full story...](#)

EVENTS

■ **BrainShare 2005, March 20-25 in Salt Lake City, Utah**

Novell BrainShare is the ultimate technical solutions conference where you can get in-depth insights and hands-on training directly from the product designers and experts. Whether you want additional training on a product already implemented into your infrastructure, or are considering a Novell solution to fit your business needs, BrainShare is the place to see it, touch it and experience it first-hand. Plus, more than 100 stations let you see product demonstrations, meet with product experts and personally experience amazing new technologies at work. JOIN US at our very own Canadian Reception on Monday at March 21, 2005! This year's reception is sponsored by Messaging Architects (Platinum sponsor), GWAVA, NetVision, Notify Technology and Omni Technology.

[Full story...](#)

■ **Novell at LinuxWorld and NetworkWorld Canada 2005, April 18-20, 2005 in Toronto**

Novell is proud to be a platinum sponsor at this year's LinuxWorld Canada and NetworkWorld Expo, with 2,000 square feet of exhibit space, from April 18-20 at the Metro Toronto Convention Centre, North Building. The exhibition and conference focus on strategic technology and business hot spots, and boast the support of many prominent professional organizations. David Patrick, Novell's General Manager of Linux, Open Source Platforms and Services, will present a keynote address on April 19.

[Full story...](#)

■ **Open Enterprise Server Bootcamp, April - May -- Montreal, Toronto, Vancouver**

Open Enterprise Server (OES), Novell's newest operating system, brings the best of two worlds together: NetWare 6.5 and SUSE LINUX Enterprise Server 9. Join us for a FREE two-day technical boot camp that's designed to give your technical staff everything they need to know to install, upgrade or migrate current systems to Open Enterprise Server in any customer situation.

[Full story...](#)

■ **Take a SUSE course, get SUSE LINUX Enterprise Server 9 FREE**

Novell Linux training courses teach you to harness the power of SUSE LINUX, the low-cost yet highly effective Windows alternative. Until April 1, 2005, when you take any SUSE LINUX Enterprise Server or Novell Nterprise Linux Services course, you'll receive SUSE LINUX Enterprise Server 9 software ... absolutely FREE. These courses provide the foundation for leveraging the benefits of Linux for a secure network, reduced system downtime and reduced costs. All courses are delivered through the global network of Novell authorized training partners.

[Full story...](#)

■ **Web Seminar Series: Identity-Driven Computing**

Join us for a series of six Web seminars (January 20 to June 16) to explore the benefits of making your systems and applications service-enabled and identity-aware. Identity-Driven Computing is a new vision for IT that places people (and the services they depend on) at the centre of your enterprise. With Identity-Driven Computing, you can add intelligence to every part of your IT infrastructure and make your business more agile and secure.

[Full story...](#)

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[Full story...](#)

■ Upcoming Novell events and seminars

Catch up on all the Novell events and seminars coming to your city.

[Full story...](#)

AWARDS & ACCOLADES

■ Novell Wins LinuxWorld Awards for Product Excellence

Novell was honoured with product excellence awards for its security and management solutions at the LinuxWorld Conference and Expo in Boston in February. Novell® Nsure®, the company's identity and access management offering, was selected as the best security solution. Novell ZENworks® 6.5 for Linux management took top honours for best systems management tool. Novell was also a finalist in four other categories, more than any other vendor.

[Full story...](#)

■ Novell wins SC Magazine Award for "Best Access Control Solution"

For the second consecutive year, Novell iChain and Novell BorderManager received Reader Trust Awards for Best Access Control Solution from SC Magazine. These key components of the Novell Nsure identity and access management product family were selected, by a panel of judges and from readers' votes, for achievement in technical excellence in the information security industry.

[Full story...](#)